

| Revenue (Monthly)<br>Period : 2024-09-01 - 2024-09-13 |         |               |                                        |            |        |        |     |           |                |                  |             |                   |        |       |                        |        |       |                |                  |             |            |                             |            |       |        |       |                 |                  |             |             |            |       |    |     |           |                |   |
|-------------------------------------------------------|---------|---------------|----------------------------------------|------------|--------|--------|-----|-----------|----------------|------------------|-------------|-------------------|--------|-------|------------------------|--------|-------|----------------|------------------|-------------|------------|-----------------------------|------------|-------|--------|-------|-----------------|------------------|-------------|-------------|------------|-------|----|-----|-----------|----------------|---|
| RSM                                                   | RDM     | PENGELOLA     | CLINIC                                 | STATUS     | NEW    |        |     |           |                |                  |             | TOTAL UPSELL UNIT |        |       | UPSALE FROM NEW MEMBER |        |       |                |                  |             |            | UPSALE FROM EXISTING MEMBER |            |       |        |       |                 |                  |             | CICILAN     |            |       | DP | ODC |           |                |   |
|                                                       |         |               |                                        |            | PROJO  | TARGET | NEW | NEW > 399 | PROJO SPENDING | POTENSI SPENDING | TOTAL       | PROJO             | TARGET | TOTAL | PROJO                  | TARGET | TOTAL | PROJO SPENDING | POTENSI SPENDING | TOTAL       | MEMBERSHIP | TREATME NT                  | POTENTI AL | PROJO | TARGET | TOTAL | PROJO SPENDIN G | POTENSI SPENDING | TOTAL       | MEMBERSHIP  | TREATMENT  | TOTAL |    |     | AUTOPAY   | MANUAL PAYMENT |   |
| R-HANNY                                               | KARTIKA | FILBERT       | NC-MALL CIBINONG CITY BOGOR            | NEW-SCHEMA | 165.00 | 100    | 77  | 75        | 171.00         | 100,000,000      | 79,802,000  | 18.40             | 186    | 16    | 20.40                  | 105    | 10    | 31.10          | 105,000,000      | 15,218,000  | 7,598,000  | 7,620,000                   | 232        | 16    | 81     | 6     | 14.80           | 81,000,000       | 5,604,000   | 3,204,000   | 2,400,000  | 0     | 0  | 0   | 0         | 8,226,750      |   |
| R-SUSI                                                | KARTIKA | LASMA         | NC-MALL ARTHA GADING JAKARTA           | NEW-SCHEMA | 137.10 | 100    | 64  | 64        | 162.80         | 100,000,000      | 75,951,000  | 22.40             | 201    | 21    | 39.00                  | 77     | 14    | 38.40          | 77,000,000       | 13,791,000  | 3,198,000  | 10,593,000                  | 354        | 12    | 124    | 7     | 29.70           | 124,000,000      | 17,195,000  | 8,697,000   | 8,498,000  | 0     | 0  | 0   | 0         | 4,502,600      |   |
| R-DARLIANTI                                           | PUTRIKA | FAJAR         | NC- SEMARANG ERLANGGA                  | NEW-SCHEMA | 111.40 | 100    | 52  | 52        | 161.90         | 100,000,000      | 75,548,000  | 28.80             | 156    | 21    | 31.10                  | 69     | 10    | 19.80          | 69,000,000       | 6,391,000   | 3,791,000  | 2,600,000                   | 249        | 27    | 87     | 11    | 72.00           | 87,000,000       | 29,218,000  | 24,797,500  | 4,420,500  | 0     | 0  | 0   | 0         | 4,927,000      |   |
| R-JUNIANSYAH                                          | SATYA   | LENTINA       | NC-MALL TANGCITY TANGERANG             | NEW-SCHEMA | 55.70  | 100    | 26  | 26        | 119.00         | 100,000,000      | 55,554,000  | 45.10             | 57     | 12    | 41.40                  | 57     | 11    | 53.70          | 57,000,000       | 14,285,000  | 13,685,000 | 600,000                     | 0          | 0     | 0      | 1     | 0.00            | 0                | 2,997,000   | 2,997,000   | 0          | 0     | 0  | 0   | 1,000,000 |                |   |
| R-DARLIANTI                                           | PUTRIKA | SRI           | NC-MALL REVO BEKASI                    | NEW-SCHEMA | 92.10  | 100    | 43  | 43        | 83.40          | 100,000,000      | 38,918,000  | 64.40             | 153    | 46    | 60.00                  | 50     | 14    | 84.20          | 50,000,000       | 19,640,000  | 6,793,000  | 12,847,000                  | 293        | 67    | 103    | 32    | 80.70           | 103,000,000      | 38,768,000  | 31,504,000  | 7,264,000  | 0     | 0  | 0   | 0         | 2,082,900      |   |
| R-SUSI WU                                             | KARTIKA | SUSI WU       | NC-PANTAI INDAH KAPUK GI               | NEW-SCHEMA | 79.30  | 100    | 37  | 37        | 82.70          | 100,000,000      | 38,572,000  | 41.20             | 151    | 29    | 52.70                  | 65     | 16    | 48.20          | 65,000,000       | 14,612,000  | 6,800,000  | 7,812,000                   | 245        | 32    | 86     | 13    | 45.60           | 86,000,000       | 18,307,668  | 9,504,500   | 8,803,168  | 0     | 0  | 0   | 0         | 669,000        |   |
| R-JUNIANSYAH                                          | SATYA   | RIDWAN        | NC-MALL LIVING WORLD PEKANBARU         | NEW-SCHEMA | 55.70  | 100    | 26  | 26        | 79.70          | 100,000,000      | 37,180,000  | 38.60             | 183    | 33    | 58.40                  | 55     | 15    | 62.80          | 55,000,000       | 16,122,000  | 11,293,000 | 4,829,000                   | 367        | 30    | 128    | 18    | 82.10           | 128,000,000      | 49,023,000  | 40,523,000  | 8,500,000  | 0     | 0  | 0   | 0         | 2,000,000      |   |
| R-RIZKY AGUSTIA                                       | SATYA   | RIZKY AGUSTIA | NC-MALL FX SUDIRMAN JAKARTA - PRESALES | NEW-SCHEMA | 87.90  | 100    | 41  | 41        | 74.30          | 100,000,000      | 34,673,000  | 24.50             | 140    | 16    | 38.40                  | 67     | 12    | 26.90          | 67,000,000       | 8,400,000   | 8,400,000  | 0                           | 209        | 12    | 73     | 4     | 17.00           | 73,000,000       | 5,797,000   | 4,797,000   | 1,000,000  | 0     | 0  | 0   | 0         | 1,648,000      |   |
| R-RIRIN                                               | KARTIKA | IDA           | NC-MALL GANDARIA CITY                  | NEW-SCHEMA | 68.60  | 100    | 32  | 32        | 74.20          | 100,000,000      | 34,645,000  | 265.30            | 21     | 26    | 244.90                 | 21     | 24    | 82.40          | 21,000,000       | 8,079,000   | 6,799,000  | 1,280,000                   | 0          | 0     | 0      | 2     | 0.00            | 0                | 614,000     | 600,000     | 14,000     | 0     | 0  | 0   | 0         | 0              |   |
| R-RIRIN                                               | PUTRIKA | VACANT        | NC-MALL CINERE DEPOK                   | NEW-SCHEMA | 85.70  | 100    | 40  | 30        | 63.40          | 100,000,000      | 29,564,000  | 67.00             | 160    | 50    | 96.90                  | 84     | 38    | 35.10          | 84,000,000       | 13,770,200  | 7,098,000  | 6,672,200                   | 217        | 34    | 76     | 12    | 48.90           | 76,000,000       | 17,340,000  | 12,492,000  | 4,848,000  | 0     | 0  | 0   | 0         | 4,110,000      |   |
| R-DARLIANTI                                           | PUTRIKA | DARLIANTI     | NC-BEKASI HARAPAN INDAH                | NORMAL     | 51.40  | 100    | 24  | 24        | 59.90          | 100,000,000      | 27,974,050  | 19.80             | 130    | 12    | 44.60                  | 24     | 5     | 54.40          | 24,000,000       | 6,097,000   | 5,297,000  | 800,000                     | 304        | 14    | 106    | 7     | 23.20           | 106,000,000      | 11,488,000  | 5,799,000   | 5,689,000  | 0     | 0  | 0   | 0         | 2,382,780      |   |
| R-JUNIANSYAH                                          | SATYA   | MAULINA       | NC-SURABAYA - IMAM BONJOL              | NEW-SCHEMA | 34.30  | 100    | 16  | 16        | 52.00          | 100,000,000      | 24,282,000  | 5.30              | 81     | 2     | 15.30                  | 28     | 2     | 12.20          | 28,000,000       | 1,600,000   | 0          | 1,600,000                   | 151        | 0     | 53     | 0     | 0.00            | 53,000,000       | 0           | 0           | 0          | 0     | 0  | 0   | 0         | 0              | 0 |
| R-JUNIANSYAH                                          | KARTIKA | SOFIE         | NC-MALL CITRALAND GROGOL JAKARTA       | NEW-SCHEMA | 68.60  | 100    | 32  | 32        | 49.70          | 100,000,000      | 23,194,000  | 6.50              | 198    | 6     | 11.50                  | 56     | 3     | 30.20          | 56,000,000       | 7,890,000   | 2,495,000  | 5,395,000                   | 406        | 5     | 142    | 3     | 19.50           | 142,000,000      | 12,896,000  | 399,000     | 12,497,000 | 0     | 0  | 0   | 0         | 864,000        |   |
| R-JUNIANSYAH                                          | KARTIKA | LENTINA       | NC-JUANDA MEDAN                        | NORMAL     | 70.70  | 100    | 33  | 33        | 48.80          | 100,000,000      | 22,784,000  | 30.60             | 91     | 13    | 27.60                  | 31     | 4     | 15.90          | 31,000,000       | 2,298,000   | 698,000    | 1,600,000                   | 170        | 32    | 60     | 9     | 105.80          | 60,000,000       | 29,634,000  | 20,634,000  | 9,000,000  | 0     | 0  | 0   | 0         | 359,000        |   |
| R-RIRIN                                               | PUTRIKA | Ida           | NC-MAL KAMAJA JAKARTA                  | NEW-SCHEMA | 66.40  | 100    | 31  | 28        | 41.20          | 100,000,000      | 19,210,000  | 58.10             | 155    | 42    | 91.40                  | 68     | 29    | 16.90          | 68,000,000       | 5,357,000   | 3,995,000  | 1,362,000                   | 249        | 32    | 87     | 13    | 31.90           | 87,000,000       | 12,967,000  | 12,191,000  | 776,000    | 0     | 0  | 0   | 0         | 2,231,500      |   |
| R-JUNIANSYAH                                          | SATYA   | JUNIANSYAH    | NC-JEMBER                              | NEW-SCHEMA | 79.30  | 100    | 37  | 35        | 38.70          | 100,000,000      | 18,039,000  | 27.10             | 87     | 11    | 30.60                  | 49     | 7     | 8.90           | 49,000,000       | 2,044,300   | 1,138,500  | 905,800                     | 108        | 23    | 38     | 4     | 21.40           | 38,000,000       | 3,794,000   | 3,494,000   | 300,000    | 0     | 0  | 0   | 0         | 0              |   |
| R-HANNY                                               | KARTIKA | EVELYN        | NC-KARTINI                             | NEW-SCHEMA | 27.90  | 100    | 13  | 13        | 32.10          | 100,000,000      | 14,989,000  | 28.10             | 84     | 11    | 20.10                  | 32     | 3     | 8.00           | 32,000,000       | 1,199,000   | 1,199,000  | 0                           | 149        | 33    | 52     | 8     | 78.70           | 52,000,000       | 19,095,000  | 15,096,000  | 3,999,000  | 0     | 0  | 0   | 0         | 1,588,500      |   |
| R-RIRIN                                               | SATYA   | NOVI          | NC-CIDENG TIMUR                        | NEW-SCHEMA | 57.90  | 100    | 27  | 27        | 30.20          | 100,000,000      | 14,085,000  | 87.80             | 83     | 34    | 131.00                 | 36     | 22    | 66.90          | 36,000,000       | 11,245,000  | 8,994,000  | 2,251,000                   | 135        | 55    | 47     | 12    | 162.90          | 47,000,000       | 35,738,000  | 30,341,000  | 5,397,000  | 0     | 0  | 0   | 0         | 3,451,000      |   |
| TOTAL                                                 |         |               |                                        |            | 83.46  | 1,800  | 651 | 634       | 85.25          | 1,800,000,000    | 664,964,050 | 39.94             | 2,317  | 401   | 56.63                  | 974    | 239   | 39.81          | 974,000,000      | 168,038,500 | 99,271,500 | 68,767,000                  | 3,838      | 27.84 | 1,343  | 162   | 53.35           | 1,343,000,000    | 310,475,668 | 227,070,000 | 83,405,668 | 0     | 0  | 0   | 0         | 40,043,030     |   |