

Revenue (Monthly) Period : 2024-08-01 - 2024-08-18																																	
RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW							UPSALF FROM NEW MEMBER										UPSALF FROM EXISTING MEMBER								CICILAN			ODC
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	DP MEMBERSHIP	MEMBER ACTIVE	PROJO	TARGET	TOTAL	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT	TOTAL	AUTOPAY	MANUAL PAYMENT	
R-JUNIANSYAH	KARTIKA	LINA	SEDAYU CENGKARENG JAKARTA	NEW-SCHEMA	158.30	100	97	97	242.30	100,000,000	148,483,754	66.60	20	49	570.80	49,000,000	171,409,750	47,977,000	2,740,000	120,692,750	489	41	171	43	113.10	171,000,000	118,561,425	59,752,200	58,809,225	0	0	0	3,055,240
R-JUNIANSYAH	PUTRIKA	AGNES	YOGYAKARTA	NEW-SCHEMA	115.80	100	71	68	201.50	100,000,000	123,520,200	27.20	6	36	169.00	36,000,000	37,292,800	6,213,050	500,000	30,579,750	271	29	95	17	27.70	95,000,000	16,138,706	9,874,325	6,264,381	0	0	0	6,805,500
R-DARLIANTI	PUTRIKA	QODRI	BANDUNG CIHAMPÉLAS	NORMAL	233.30	100	143	125	152.10	100,000,000	93,205,005	6.80	3	72	119.10	72,000,000	52,563,000	3,600,000	249,000	48,714,000	679	36	238	53	83.90	238,000,000	122,458,220	107,506,620	14,951,600	0	0	0	86,780
R-HANNY	KARTIKA	FILBERT	MALL CIBINONG CITY BOGOR	NEW-SCHEMA	208.80	100	128	115	127.40	100,000,000	78,069,165	12.70	5	64	133.10	64,000,000	52,224,835	3,999,000	0	48,225,835	322	26	113	18	41.50	113,000,000	28,772,000	23,644,000	5,128,000	0	0	0	13,736,900
R-JUNIANSYAH	SATYA	RIDWAN	MALL LIVING WORLD PEKANBARU	NEW-SCHEMA	130.50	100	80	80	103.50	100,000,000	63,413,000	20.40	5	40	173.70	40,000,000	42,593,000	7,064,000	0	35,529,000	435	60	152	56	147.60	152,000,000	137,519,000	100,837,000	36,682,000	0	0	0	809,100
R-JUNIANSYAH	PUTRIKA	JUNIANSYAH	GADING SERPONG	NORMAL	114.20	100	70	70	95.10	100,000,000	58,269,521	4.70	1	35	417.60	35,000,000	89,578,999	5,000,000	0	84,578,999	797	29	279	50	48.60	279,000,000	83,033,265	53,256,465	29,776,800	0	0	0	2,201,275
R-JUNIANSYAH	SATYA	MAULINA	MALANG	NORMAL	122.40	100	75	75	94.10	100,000,000	57,678,000	8.60	2	38	573.60	38,000,000	133,600,000	5,599,000	0	128,001,000	455	4	159	4	7.90	159,000,000	7,697,000	900,000	900,000	0	0	0	2,924,500
R-JUNIANSYAH	SATYA	JUNIANSYAH	BALI	NORMAL	104.40	100	64	64	90.00	100,000,000	55,182,250	0.00	0	32	676.00	32,000,000	132,586,750	0	0	132,586,750	782	10	274	16	25.10	274,000,000	42,132,000	33,013,000	9,119,000	0	0	0	2,437,000
R-HANNY	KARTIKA	RIAN	CIREBON	NEW-SCHEMA	155.00	100	95	57	87.00	100,000,000	53,329,906	17.00	5	48	34.50	48,000,000	10,148,750	7,001,000	0	3,147,750	219	93	77	44	196.80	77,000,000	92,857,900	72,972,000	19,885,900	0	0	0	4,174,560
R-JUNIANSYAH	KARTIKA	SOFIE	MALL CITRALAND GROGOL JAKARTA	NEW-SCHEMA	97.90	100	60	60	85.20	100,000,000	52,225,300	10.90	2	30	238.90	30,000,000	43,921,500	4,800,000	0	39,121,500	472	30	165	30	63.50	165,000,000	64,210,200	19,199,000	45,011,200	0	0	0	10,199,810
R-JUNIANSYAH	SATYA	LENTINA	MALL TANGCITY TANGERANG - PRESALES	NEW-SCHEMA	114.20	100	70	70	84.30	100,000,000	51,681,500	60.60	13	35	332.50	35,000,000	71,327,500	16,477,000	0	54,850,500	0	0	0	1	0.00	0	999,000	999,000	0	0	0	0	1,188,000
R-RIRIN	PUTRIKA	Ida	MALL CINERE DEPOK	NEW-SCHEMA	168.10	100	103	46	82.70	100,000,000	50,668,000	47.10	15	52	198.50	52,000,000	63,274,000	35,392,000	450,000	27,432,000	257	73	90	40	153.60	90,000,000	84,753,300	69,932,100	14,821,200	0	0	0	7,611,440
R-DARLIANTI	PUTRIKA	DARLIANTI	CIBUBUR	NORMAL	99.50	100	61	61	82.40	100,000,000	50,515,917	42.10	8	31	279.30	31,000,000	53,067,583	10,000,000	0	43,067,583	650	86	228	120	157.50	228,000,000	220,148,900	130,020,000	90,128,900	0	0	0	2,796,000
R-SUSI WU	KARTIKA	LASMA	KELAPA GADING	NEW-SCHEMA	122.40	100	75	67	81.90	100,000,000	50,213,500	38.60	9	38	99.40	38,000,000	23,139,500	15,794,000	0	7,345,500	345	74	121	55	181.30	121,000,000	134,447,200	83,734,000	50,713,200	0	0	0	3,772,100
R-SUSI	KARTIKA	LASMA	MALL ARTHA GADING JAKARTA	NEW-SCHEMA	133.80	100	82	82	81.20	100,000,000	49,785,450	11.90	3	41	270.10	41,000,000	67,875,250	5,200,000	0	62,675,250	412	17	144	15	27.70	144,000,000	24,462,000	13,794,000	10,668,000	0	0	0	4,294,900
R-DARLIANTI	PUTRIKA	SRI	MALL REVO BEKASI	NEW-SCHEMA	101.20	100	62	62	80.90	100,000,000	49,601,750	36.80	7	31	185.00	31,000,000	35,143,250	6,200,000	0	28,943,250	362	93	127	72	140.30	127,000,000	109,187,700	78,860,000	30,327,700	0	0	0	3,259,960
R-HANNY	KARTIKA	HANNY	BOGOR YASMIN	NORMAL	132.20	100	81	79	80.40	100,000,000	49,281,166	4.00	1	41	74.50	41,000,000	18,724,834	1,400,000	0	17,324,834	555	51	194	61	113.40	194,000,000	134,864,670	91,994,000	42,870,670	0	0	0	12,072,830
R-DARLIANTI	PUTRIKA	FAJAR	SEMARANG ERLANGGA	NEW-SCHEMA	153.40	100	94	86	80.00	100,000,000	49,018,917	31.20	9	47	341.40	47,000,000	98,332,083	5,793,000	0	92,539,083	298	20	104	13	26.80	104,000,000	17,069,800	15,679,800	1,390,000	0	0	0	6,854,200
R-JUNIANSYAH	PUTRIKA	LENTINA	ALAM SUTERA	NORMAL	66.90	100	41	41	79.30	100,000,000	48,609,500	69.90	9	21	593.10	21,000,000	76,333,500	23,634,000	0	52,699,500	500	33	175	35	114.00	175,000,000	122,301,000	98,107,000	24,194,000	0	0	0	0
R-SUSI WU	KARTIKA	SUSI WU	PANTAI INDAH KAPUK GI	NEW-SCHEMA	96.30	100	59	59	75.90	100,000,000	46																						

RSM	RDM	PENGELOLA	CLINIC	STATUS	NEW						UPSALE FROM NEW MEMBER								UPSALE FROM EXISTING MEMBER								CICILAN			ODC			
					PROJO	TARGET	NEW	NEW > 399	PROJO SPENDING	POTENSI SPENDING	TOTAL	PROJO	TARGET	TOTAL	PROJO SPENDING	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATM ENT	DP MEMBERSHIP	MEMBE R ACTIVE	PROJO	TARGET	TOTAL	PROJO SPENDI NG	POTENSI SPENDING	TOTAL	MEMBERSHIP	TREATMENT		TOTAL	AUTOPAY	MANUAL PAYMENT
TOTAL					99.41	4,700	2,713	2,510	73.77	4,700,000,000	2,013,318,773	30.97	1,368	246	264.20	1,368,000,000	2,098,615,684	404,141,050	15,820,800	1,678,653,834	15,009	47.36	5,255	1,445	94.39	5,255,000,000	2,879,970,474	1,945,501,410	934,469,064	0	0	0	207,868,550